

Trusted commercial intelligence www.woodmac.com

## Agenda

Energy market models at Wood Mackenzie - applications and challenges

- Overview of Wood Mackenzie
- Energy Market Models Applications
- Energy Market Models Current Challenges



## **Overview of Wood Mackenzie**



# We are a Verisk Analytics business

Helping risk-bearing businesses understand and manage their risk

WoodMac joined the Verisk family in May 2015, forming a strategic alliance between two industry leaders.

Through a partnership with Verisk and Verisk Maplecroft, we deliver an unrivalled commercial intelligence portfolio for the world's natural resource markets, helping clients make complete risk-adjusted decisions that will strengthen their operations.











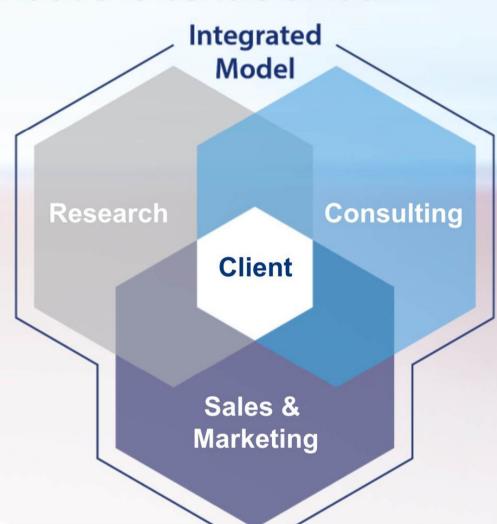
Trusted commercial intelligence www.woodmac.com



# Promoting integration and collaboration with the client at the centre of it all

About Wood Mackenzie

We work closely across all teams to foster internal relationships and build long-term client relationships.

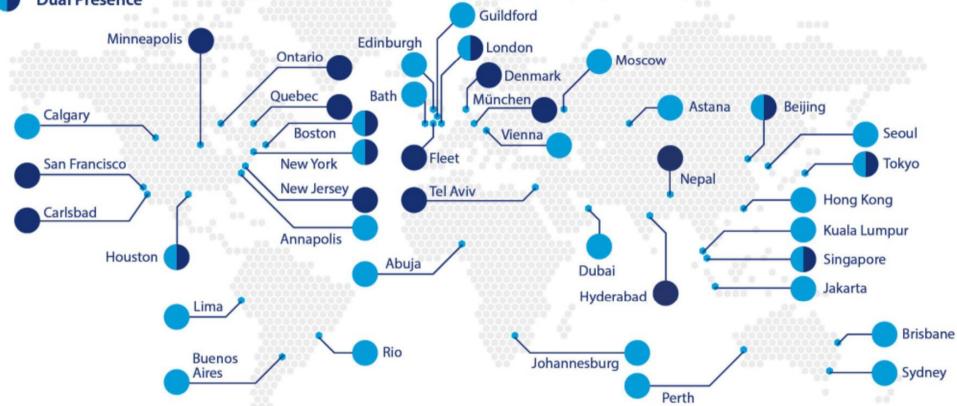




# Forging deeper connections across the globe About Wood Mackenzie

Verisk

**Dual Presence** 



...with more being planned

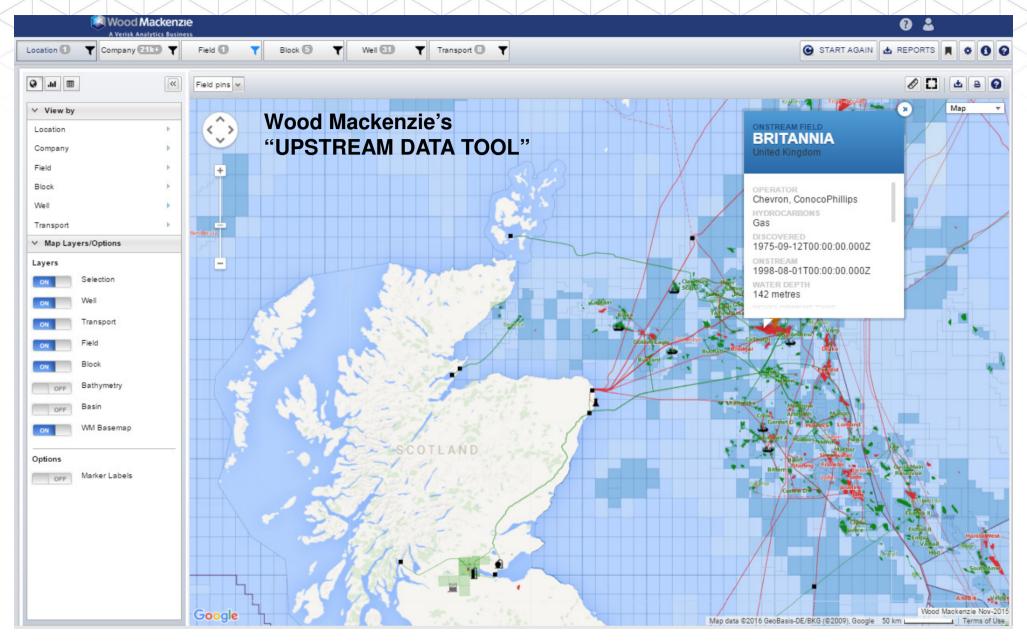


## **Energy, Metals and Mining Market forecasting to 2035**

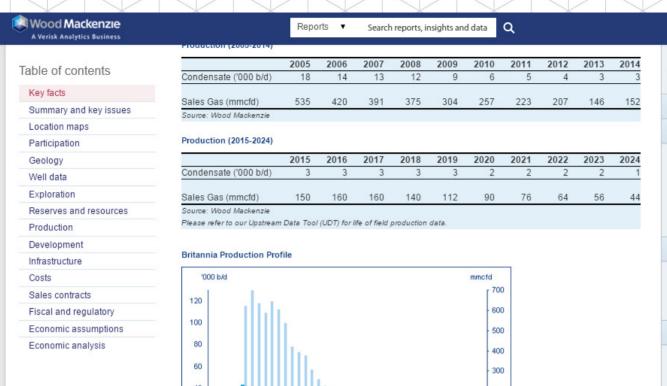
Ingredients: Data, Models and People

- Methods used:
  - » Various Statistical Methods
  - » Optimisation Type Models
- Data, detailed and bottom up:
  - » Publicly available
  - » Proprietary with a particular strength on the supply side









#### The Wood Mackenzie Portal

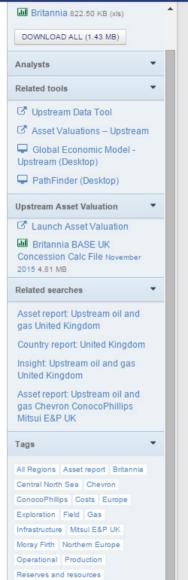
## 

#### Development

#### **Key Development Metrics**

- . Two wells per year are expected to be drilled between 2015 and 2019.
- We assume these will cost £21 million per well.
- . We also assume £50 million for rig reactivation in 2014.

#### **Platform Details**



. .



#### Other Wood Mackenzie Products and Database

#### Non-exhaustive list

- Global Economic Model (GEM) for Oil & Gas and Mining (Coal/Metals) Valuations
- Refinery Valuations
- Country-by-county energy balance forecast
- Global Oil Supply
- North American tight oil and shale gas databases
- Power Plant Databases
- Chemicals markets forecasts
- .... and many more....
- And of course optimisation models



# **Energy Market Models - Applications**



#### Optimisation Models at Wood Mackenzie - Overview

#### Proprietary models developed by Wood Mackenzie

- Internal Models:
  - » Regional power models
  - » Regional gas and power models
  - » Regional coal and power models
  - » Coal trade model

- Internal and Commercial Models:
  - » Global Gas Model
  - » Refinery model



- » Bespoke models
- » Bespoke analysis based on models

#### 3<sup>rd</sup> Party Modelling solutions used at Wood Mackenzie

- » Regional pipeline utilisation model
- » Regional power model

There is clearly a demand for commercial off-the-shelf modelling solution and we believe that Wood Mackenzie with it's rich data is ideally place to offer more energy market models.



## **Optimisation Models at Wood Mackenzie - Techniques**

#### Types of Models Used

- Energy market models, mainly LPs with additional heuristic elements
- Power market models, LPs and some IPs
- Refinery models, NLPs



### Case Study: Wood Mackenzie's Global Gas Model

Optimisation models are an integral part of the forecast creation

Regional Power Models



Global Gas Model



Regional Gas Models

Other supply and demand data, contracts, infrastructure, etc.

Outlook on demand, supply, trade flows and prices



#### Case Study: Wood Mackenzie's Global Gas Model

#### General Overview of the Model

- Fairly standard supply and demand network model
- All aspects of the infrastructure (pipelines, LNG terminals) included
- Demand Response via stepwise demand function
- LP setup allows you to integrate elements of expert knowledge:
  - » Contracts via a database of more that 800 contracts
  - » Basic representation of producer market power
- Main difference with academic resource models is the investment mechanism
  - » Driven by data: we know the production profiles and cost breakevens
  - » No broad-brush marginal investment mechanism X\$ investments -> X added capacity
  - » Mechanism is closer to a scheduling mechanism
  - » Could have been implemented as an IP but an approach of sequentially solving LPs with some post-processing heuristics works faster.



### **Global Gas Modelling Process**

# 1. Input Assumptions Supply and demand Infrastructure (pipe/LNG) New Contracts Phase Storage Producer power etc 4. Reporting and Review Manual review of outputs

#### 2. Supply Scheduling

Automatic scheduling of new gas supply resources / gas fields (in the presence of producer power where appropriate)

# 3. Gas Flows and Clearing Prices

Forecasting flows and clearing prices (in the presence of producer power where appropriate)



17 Trusted commercial intelligence www.woodmac.com

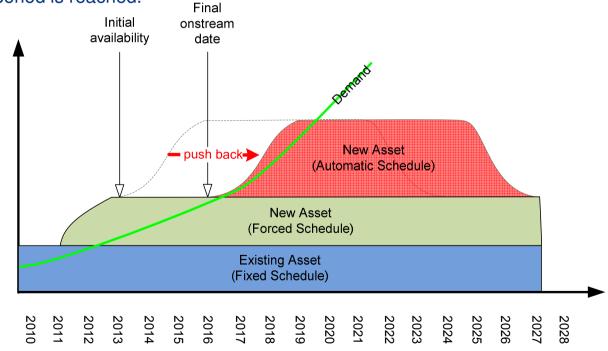
Identification of refinements

(Optional) Modification of inputs for new run

# Supply Scheduling: Competition Between New Build and Existing Assets



- During supply scheduling ("New Phase"), the GGM meets demand with the least cost combination of existing or forced schedule assets offered at Short Run Marginal Costs and new/unscheduled assets offered at Long Run Marginal Costs (overwritten by appropriate market power element if present)
- In any year when an unscheduled new asset is not required, its production profile is pushed back by a year. This "push back" decision process continues until the asset is either used for the first time (and its profile is fixed) or the end of the forecast period is reached.





# **Energy Market Models – Challenges**



## Optimisation Models at Wood Mackenzie - Challenges I

Not hard problems – recurring problems...

- Data and data management:
  - » Volume of data from different sources (DBs, regions, units, etc.)
  - » Integration for data flows in and out of models
- Market knowledge:
  - » Integrating soft market knowledge
  - » Getting non-modellers comfortable with the models and their outcomes



## Optimisation Models at Wood Mackenzie - Challenges II

#### What is the best modelling platform?

- Wood Mackenzie is a data and analysis company, not a software company
- Models used and built in different platforms reflect the historical evolution of our analysis:
  - » Internally we use GAMS or AIMMS + ACCESS
  - » 3<sup>rd</sup> party platforms
  - » Python for prototypes
- Goal is to create a new modern modelling platform for data management, running the model and result visualisation
  - » Flexible for internal use and model development
  - » Intuitive and easy to use for clients even without a hard modelling background through a graphical user interface







Europe +44 131 243 4400 Americas +1 713 470 1600 Asia Pacific +65 6518 0800

Email contactus@woodmac.com

Website www.woodmac.com



Wood Mackenzie<sup>™</sup>, a Verisk Analytics business, is a trusted source of commercial intelligence for the world's natural resources sector. We empower clients to make better strategic decisions, providing objective analysis and advice on assets, companies and markets. **For more information visit: www.woodmac.com** 

WOOD MACKENZIE is a trade mark of Wood Mackenzie Limited and is the subject of trade mark registrations and/or applications in the European Community, the USA and other countries around the world.